



AA Transportation Co., Inc.

605 HARTFORD TURNPIKE
SHREWSBURY, MA 01545 - 508-791-9100 - 508-845-7215 FAX
On the Web at: www.aatransportation.com

MARCH 2011

NEWSLETTER

A MESSAGE FROM THE TOP

I continue to aggressively compete for extra charter work that many of my valued employees depend on. We have had some success gaining new customers and cultivating relationships with long term customers. The economy and school bus market have rendered a decline in revenues for many of our contracts. Within most districts we serve, we have seen service reductions and revenue decreases meanwhile many of our costs including the cost of new buses have increased significantly. Despite a massive amount of pressure from our competition mainly the "Evil Empire" (FS), thus far I have been able to maintain all of our home to school accounts and have even been able to add a new one.

HAVE NO FEAR; throughout the budget balancing process many things have to be trimmed, in essence like many of you, I am trying to do more with less. However, I have not nor will I take from or otherwise diminish the compensation of our employees. I consider our people to be this company's most valuable asset and the reason for our success. Therefore, like every year I **WILL BE ISSUING A RAISE IN THE PAY RATE** for all drivers and monitors effective in September. I truly appreciate what you do for this company and for my family, and I offer this as a token of my appreciation. This September the hourly rates will increase and we will continue to have minimum pays as we have in the past.

A quick note on bullying. We have heard this term thrown around the schools and on the news, however, most of the time we don't think about how it is applicable to our employment. I would like to remind everyone that Bullying is against our company policy. There is one thing that I take very seriously and that is disrespectful treatment of others in their course of employment at all AA Transportation companies. This type of behavior may start with a tone, a loud voice, a poor choice of words, but can escalate to an uninvited visit or phone call to your home. Whether it be a coworker, dispatcher or manager, I believe everyone should be treated with respect on a professional basis, and if this is not the case I promise to investigate and resolve every incident. So please let me know if anyone has made you uncomfortable. Remember I have an open door policy and I will always make time to meet with anyone who has a question or concern. You may also email me: ron@aatransportation.com.

IT'S SPRING AND CHARTER SEASON

Spring is here and so begins the sports charter season. We have a lot of charter working starting soon, so if you are interested in extra work, tell your Manager. Also, now is the time

to start looking toward summer and driving summer programs. We can use anyone interested in working, even for a couple weeks, or a couple of days a week during the summer. Contact your Manager with your availability.

Safety is always our 1st Priority, so drive your vehicle safely.

Together, will continue to have another great year.

Ron Ernenwein, President

All Drivers should report any vehicle defects to their Manager, who will arrange to get them repaired. If you have an emergency, you should see only John Hartman our Fleet Manager, in the Garage.

508-845-7216

PERFECT ATTENDANCE for FEBRUARY 2011
WINNERS OF THE DRAWING FOR A \$250.00

WAL-MART GIFT CARD WERE:

FRED LEWIS - CHERRY STREET

PAT TIGHE - LAKE STREET

A SPECIAL DRAWING FOR TWO \$250.00 WAL-MART GIFT CARDS IS HELD EACH MONTH DURING THE SCHOOL YEAR FOR PERFECT ATTENDANCE EMPLOYEES

ALSO DURING THE SCHOOL YEAR, ALL SCHOOL BUS DRIVERS, ALL 7D DRIVERS AND ALL MONITORS HAVING PERFECT ATTENDANCE FOR THE MONTH RECEIVE A GIFT CARD VALUED AT \$1 per DAY FOR THE NUMBER OF WORK DAYS IN THE MONTH.

THERE IS NO SECURITY IN LIFE, ONLY OPPORTUNITY

2010-2011 IN-SERVICE
TRAINING & SAFETY MEETING SCHEDULE

MONTHLY SCHEDULE FOR ALL SCHOOL BUS CDL DRIVERS & ALL AA
LIMOUSINE DRIVERS

8 HOURS OF SAFETY TRAINING EACH YEAR IS REQUIRED FOR ALL SCHOOL BUS DRIVERS LICENSE RENEWAL AND FOR ALL AA LIMOUSINE DRIVERS TRAINING IS AVAILABLE 6 TIMES EACH MONTH

- 1st TUESDAY EACH MONTH AT MAIN OFFICE 2nd FLOOR AT:
 - 8:30 AM 9:45 AM 6:00 PM
- 2nd TUESDAY EACH MONTH AT MAIN OFFICE 2nd FLOOR AT:
 - 9:30 AM
- 3rd TUESDAY EACH MONTH AT WEBSTER, BARTLETT HIGH SCHOOL AUDITORIUM AT:
 - 9:15 AM
- 4th TUESDAY EACH MONTH AT SOUTHBRIDGE TOWN HALL 2nd FLOOR AT:
 - 9:30 AM

SCHOOL BUS CDL DRIVERS AND AA LIMOUSINE DRIVERS CAN ATTEND ANY MEETING, BUT ONLY ONE (1) MEETING EACH MONTH.

MONTHLY SCHEDULE FOR 7D - SPED DRIVERS

8 HOURS OF SAFETY TRAINING EACH YEAR IS NOW REQUIRED FOR YOUR 7D LICENSE RENEWAL

TRAINING IS AVAILABLE 3 TIMES A MONTH

- 2nd WEDNESDAY EACH MONTH AT MAIN OFFICE 2nd FLOOR AT:
 - 5:00PM
- 2nd THURSDAY EACH MONTH AT MAIN OFFICE 2nd FLOOR AT:
 - 10:00AM
- 4th TUESDAY EACH MONTH AT SOUTHBRIDGE TOWN HALL 2nd FLOOR AT (NO ADMITTANCE BEFORE 10:45AM):
 - 11:00AM

7D DRIVERS CAN ATTEND ANY MEETING, BUT ONLY ONE (1) MEETING EACH MONTH.

TEXTING AND TALKING ON YOUR CELLPHONE WHILE DRIVING IS AGAINST THE LAW

LICENSE RENEWAL REMINDER

THE FOLLOWING CDL DRIVERS ARE DUE FOR THEIR ANNUAL LICENSE RENEWAL.

Contact TERRY COSTA, in the Main Office 508-791-9100, with your renewal information at least 90 days prior to your renewal date, to avoid losing your driving privileges while waiting for your renewal license.

APRIL 2011 RENEWALS
Auburn, Southbridge & Webster

Margaret Chenevert, Laura Corriveau
Sherry Jovan, Marcel Langlois, Roland Pauhlus

Lake Street

Annmarie DaSilva, Roberto De Jesus

Cherry Street

Roy Blanchard, Edward Doherty, Cynthia Fish
Martha Langley, Blanca Lugo
Darleen McDonald, Pancianita Robles

MAY 2011 RENEWALS
Auburn, Southbridge & Webster

Virginia Christianson, Gregory Kontoes

David Milosh, William Milosh

Lake Street

Robin Ellsworth, Kenneth Gordon, Tara Preble

Edward Peluyera, Debra Waite

Cherry Street

Linda Brigham, Edward Bourgault, Kevin Fulcher
Kimberlie Hamm, Jodie Johnson, Marcia LeBlanc
Lewis Tucker, Albert Walver

JUNE 2011 RENEWALS
Auburn, Southbridge & Webster

Jeffery Cotter, Paul Doyle, Adam Flagg
Kimberley Lapan, Karen Robinson, Jason Sylvia

Lake Street

Angela Bryant, Kenneth DuFresne
Jacquelin Dunbar, Debbie Maguire, Valdi Terezi

Cherry Street

Eleanor Carroll, Julie D'Ambra, Janice Marando
Sheri Miliken, Fric Nystrom, John Pond

JULY 2011 RENEWALS
Auburn, Southbridge & Webster

Claire Degon, Bonnie Hensley

Lake Street

Barbara Coleman, Johnnie Rivera, Tracey Snow

Cherry Street

Perry Briggs, Darlene Fraser, Alfred Haueisen
William Hogan, Gina Mantelli
Caren Raad, Cynthia Stone

COURTEOUS DRIVERS ARE SAFE DRIVERS

CONGRATULATIONS and THANK YOU

LOUANNE CARROLL
Cherry Street Driver

Letter received:

This is just a short note to let you know that the driver who handled our bus transportation on February 19th was a professional in every sense of the word. We had several positive comments from passengers who she transported during the day. Even remembering who and where she had picked them up. In short she is a credit to your operation.

Respectfully, Algonquin Amateur Radio Club

Signed: F. McInnis Treasurer

CONGRATULATIONS and THANK YOU

BILL HOFFMAN
AA Limousine Driver

Letter received:

Our bus driver from AA was great. He was very organized and very flexible with our schedule. He did everything he could to help out in a situation that left Sam in the hospital overnight. If you could contact AA for me and let them know I was very impressed with Bill Hoffmann.

Signed: Jeff Cohen

Clark University Head Men's Lacrosse Coach

EMPLOYEE ASSISTANCE

Employees needed assistance with any of the benefits offered by the Company; or having payroll questions; or having questions regarding Company policies or procedures, should contact Julie in our Human Resources Department. Julie is available Monday through Friday, 8:00am to 4:00pm at the Main Office.

Call ahead to setup a day and time to meet with Julie regarding your question or need - 508-791-9100 ext 4.

2011 MARCH SPECIALS

NOW READY FOR YOU TO DRIVE AWAY **TODAY**



2006 **FORD F-250 Pickup w/Fisher Plow & New Tires -**

Suggested Retail Price \$19,350

OUR PRICE \$13,900

2003 **FORD Taurus - Suggested Retail Price \$6,510**

OUR PRICE \$4,995

2002 **FORD Explorer - Suggested Retail Price \$7,705**

OUR PRICE \$5,500

2000 **CHRYSLER Sebring - Suggested Retail Price \$5,390**

OUR PRICE \$3,900

2000 **SPORT CAMPER Trailer**

SPRING SPECIAL - READY TO USE - \$4,995

GOOD CREDIT? WE CAN GET 4.5% APR. BLEMISHED CREDIT? NO PROBLEM! WE CAN FINANCE MOST PEOPLE WITH OUR CREDIT REBUILDING CAR LOANS. CALL FOR MORE INFORMATION.

IF YOU HAVE A SPECIAL VEHICLE YOU ARE LOOKING FOR, WE CAN HELP FIND IT AND AT A GREAT PRICE.

Contact Ron in the Main Office 508-791-9100 ext 5



NOW YOU CAN BUY YOUR DISCOUNTED SIX FLAGS TICKETS ONLINE. GO TO THIS WEBSITE:

<https://shop.accesso.com/clients/sixflags/affiliate/index.php?m=11960>

USERNAME: aatransport

PASSWORD: SixFlags2

THEN FOLLOW INSTRUCTIONS. HAVE A GREAT, WARM, SUMMER!

IMPORTANT TELEPHONE NUMBERS TO REMEMBER

TO REPORT AN ACCIDENT - IMMEDIATELY CALL
774-696-0207 (Julie)

CHERRY STREET OFFICE - 508-791-9100 EXT 2.
ON-CALL SUPERVISOR (AFTER HOURS) - 774-641-9700

CORPORATE OFFICE - 508-791-9100 EXT 5.
HUMAN RESOURCE, SAFETY & TRAINING OFFICE
(Julie) - 508-791-9100 EXT 4.

AA LIMOUSINE - 508-791-9100 EXT 1.
AA TRUCKING - 508-791-9100 EXT 5.
MAIN OFFICE - SPED - 508-791-9100 EXT 3.
GARAGE (John Hartman) - 508-845-7216
MAIN OFFICE FAX - 508-845-7215

LAKE STREET OFFICE - 508-753-6322
WEBSTER OFFICE - 508-943-0482

LOCATION INFORMATION

From the desk of Linda lindap@aatransportation.com

Webster, Southbridge,& Auburn Div.

Happy SPRING to all!

We can all look back on the winter of 2010-2011 as one of the hardest hit winters in a long time, more so when we are still doing school routes during the later part of June! And summer programs due to start without a lull in between.

Kudos to you all for competing with the road conditions and delays, cancelations and the commuters who drive like it's their first day in New England!

Charter season is quickly upon us and as always I appreciate any help that can be given in fulfilling the drops, picks, backhauls, trips ect. To ensure our goal of #1 in customer satisfaction.

Summer schedules: So soon you ask? Yes, as you know I like to prepare in advance for scheduling purposes and with the lateness of most school closings there will not be much time in between the programs that will allow for all that is needed. I ask that you try to give thought to which weeks you will need for rest & relaxation and get that to me at your earliest convenience.

Thank you ALL,

Linda P.

CHERRY STREET

The Boston Marathon is MONDAY, April 18. We have plenty of openings for any driver looking to make some extra \$\$\$ working a few hours in the morning.

See the Six Flagg's Web link above for your discounted tickets.

Something about teamwork and working together
Example:

Coming together is a beginning
Keeping together is progress
Working together is true success
The way a team plays as a whole determines its success.

You may have the greatest bunch of individual stars,
But if they don't work together the team will not accomplish its goals

GO TEAM GO!!!!

We have a lot of work coming in for this summer, let me know your availability, and we will fit you in to make some extra money.



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If you would like to receive future Newsletters via email, give your email address to your Manager, or send it to: james@aatransportation.com
